

UPSHER-SMITH

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FOR IMMEDIATE RELEASE

UPSHER-SMITH LAUNCHES KLOR-CON® POWDER (POTASSIUM CHLORIDE) FOR ORAL SOLUTION

Maple Grove, MN – November 28, 2017 – [Upsher-Smith Laboratories, LLC](#). (Upsher-Smith) today announced the launch of KLOR-CON® Powder (Potassium Chloride) for oral solution, 20 mEq. The Company received approval of an abbreviated new drug application (ANDA) from the U.S. Food and Drug Administration (FDA) for this product, which will be marketed and distributed by Upsher-Smith. Sandoz, Inc. will continue as the licensed marketer and distributor in the U.S. for the balance of the KLOR-CON® line of potassium products.

The potassium chloride powder market had U.S. sales of approximately \$98 million for the 12 months ending September, 2017 according to IMS Health.

“The past six months have been particularly exciting for Upsher-Smith as we have transitioned from a privately-owned company to an integral part of the Sawai Group, a globally driven, publicly traded Japanese Company,” said Rusty Field, President and CEO of Upsher-Smith. “The ANDA approval of KLOR-CON® Powder along with other recent ANDA approvals demonstrate our commitment to expanding our portfolio of quality, high-value generic products.”

Product Information

The NDC numbers for KLOR-CON® Powder (Potassium Chloride) for oral solution, 20 mEq are 0245-0360-30 for cartons of 30 packets and 0245-0360-01 for cartons of 100 packets. For questions about ordering, please call Upsher-Smith at 1-800-654-2299.

Please refer to the full Prescribing Information for KLOR-CON® Powder at <https://dailymed.nlm.nih.gov/dailymed/fda/fdaDrugXsl.cfm?setid=e61a4522-b91d-400a-952c-6f035e4610dd&type=display>. You can also visit www.upsher-smith.com or call 1-888-650-3789.

You are encouraged to report suspected adverse reactions to Upsher-Smith Laboratories, LLC at 1-855-899-9180 or to the FDA by visiting <http://www.fda.gov/medwatch>.

KLOR-CON is a registered trademark of Upsher-Smith Laboratories, LLC.

About Upsher-Smith

Upsher-Smith Laboratories, LLC is a trusted U.S. pharmaceutical company that has strived to deliver quality, affordable generic medications for nearly a century. In June 2017, Upsher-Smith was acquired by Sawai Pharmaceutical Co., Ltd., a large publicly traded generics company in Japan that had been seeking entry into the U.S. market. Upsher-Smith and Sawai share a strikingly similar family history and hold many of the same cherished goals and values—most importantly, the philosophy of always putting patients first. Upsher-Smith will continue to do those things it does best, which is provide a consistent supply of quality, affordable medications and invest in its historically strong industry relationships. Ultimately, Upsher-Smith believes the acquisition by Sawai represents a tremendous opportunity to leverage each company for growth worldwide and embark together on an exciting new chapter in generics. For more information, visit www.upsher-smith.com.

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